July 7, 1969

## Dear Comrades:

Below you will find the scoreboard of new subscriptions sold by the branches during the month of June. The totals of the previous three months are also listed so that the branches can compare their own progress with previous months, as well as with the performance of other areas.

Los Angeles has jumped to first place, having sold 77% of their sub quota last month. This is a substantial increase over the number of subscriptions they had sold in previous months. San Francisco also greatly increased their subscription sales in the last month.

However many other areas are obviously letting the subscription work lag. Los Angeles and Philadelphia were the only two areas that sold over 50% of their quotas. The one-per-member-per-month quota is a very minimal number of subscriptions for a branch to sell. We again urge all branches to put more emphasis on this work.

We have been receiving enthusiastic letters recently from our new subscribers, a number of whom are sending in small contributions for the current fund appeal. We received a letter today from one recent subscriber calling The Militant "the best radical newspaper in America." Let's demonstrate that we believe that too, by selling many more new subscriptions this month.

Comradely,

Business Office

BRANCH	QUOTA	MARCH	APRIL	MAY	JUNE
Los Angeles Philadelphia San Francisco Boston Chicago Atlanta Twin Cities Berkeley New York Detroit San Diego Seattle Cleveland Portland	62 25 52 38 27 57 44 128 36 9 14 36 6	14 15 1 17 26 11 7 80 10 0 17 6	31 35 13 16 94 55 30 54 2	14 8 13 18 49 34 14 23 0	48 13 23 16 11 2 14 16 40 10 2 1
Totals	519	206	<b>1</b> 52	147	197